



PR/094984 | Leasing Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1540432

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 4th, 2025 11:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our Client is one of strongest leasing companies in the region.

JOB RESPONSIBILITIES

- Enhancement of business & product development by using the leasing market experience and legal skills.
- Providing market strategy consistent with SMFL vision, values and business philosophy to maximize number of opportunities not only achieving budgeted volume/profit target.
- Regularly perform contract negotiations with vendors and partners in SG and aboard to secure favorable business terms.
- Develop the revenue by finding new profit streams, setting sales targets and managing the team to achieve them.
- Keep up to date with trends and changes in the market and initiate responses with relevant team members,

stakeholders and directors.

- Manage and develop marketing team and take responsibilities to achieve the budget and goals.

REQUIREMENTS

- Bachelor's degree or equivalent at minimum in Finance, Business Administration, Economics or related field.
- Extensive experience to handle mid and large ticket leases, loans and other banking/equipment financing services products including operating leases etc.
- Strong understanding and deep experience of leasing and loan documentation to facilitate and lead closing and document negotiations.
- Excellent leadership & management skills and must have ability to work under pressure.
- This position is required to travel around a few times a year to Japan and other countries in Asia and Pacific.
- Self-starter who can proactively streamline processes and strategies to remain relevant to the market and clients.

We regret to inform that only shortlisted candidates will be notified.
Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R22109162
EA Personnel Name: Tan Wan Ting

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#countrysingapore

Company Description