



JAC Recruitment

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Thailand

## PR/117239 | Sales Manager

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1540400

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

June 4th, 2025 12:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Position: Sales Manager

Salary: 50,000THB +/- (Negotiable)

Location: Bangna Samutprakarn

Our client offers a wide range of electrical, information processing, and other machinery and devices for industrial use.

Position:

Responsibilities:

- Lead, mentor, and motivate a team of three sales staff to achieve and exceed sales targets. This includes providing guidance, coaching, and performance feedback.
- Cultivate and maintain strong relationships with approximately 600 existing clients through consistent and effective follow-up. Ensure high levels of client satisfaction and identify opportunities for upselling or cross-selling.

- Develop and implement effective sales strategies to meet and exceed individual and team sales goals.
- Track and analyze sales performance metrics, providing regular reports to senior management on progress and key insights.

Qualifications:

- Over 10 years of proven sales experience with a successful track record of achieving sales targets.
- Proven track record of achieving and exceeding sales targets.
- Excellent interpersonal, communication, and presentation skills.
- Strong relationship-building and client management abilities.
- Demonstrated leadership skills with the ability to motivate and develop a team.

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Company Description