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Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1540399

Industry
IT Consulting

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
June 18th, 2025 08:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Our client is leading provider of IT solutions with offers everything from systems integration services to highly dependable network services and a range of value-added outsourced services, such as cloud computing and WAN services. As a result, we have developed into a corporate group that offers one-stop services to clients requesting any kind of network application.

Location: Bangkok.

Responsibilities:
- In charge of pitching clients on sophisticated manufacturing solutions that will satisfy their production demands and boost operational effectiveness.
- Give prospective customers a basic rundown of manufacturing options, emphasizing their characteristics and advantages.
- Establish and preserve a solid rapport with customers by learning about their needs and offering specialized solutions.
- Find new business prospects and keep up of market trends, conduct market research.
- Develop and implement effective sales strategies to achieve sales targets and expand market share.
- Work closely with the engineering and partners to ensure the solutions meet client requirements.

Qualifications:

- Bachelor's degree in IT, Computer Science, Network Engineering, or related fields.
- Good in English Communication.
- At least 5 years of experience in Sales or technical consulting within Networking, Security and IT Infrastructure Layer.
- Excellent problem-solving abilities to handle the demands and difficulties of clients.

Company Description