



JAC Recruitment

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Thailand

PR/117194 | BD Manager (Healthcare service) - Chinese and Thai speaking

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1540367

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 18th, 2025 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- **Identify and Pursue Opportunities:** Identify potential new business opportunities within the healthcare sector and develop strategies to pursue them.
- **Market Research:** Conduct market research and analysis to identify trends, needs, and potential markets.
- **Strategic Planning:** Develop and implement strategic business development plans to achieve organizational goals.
- **Client Engagement:** Prepare and present business proposals to potential clients and stakeholders.
- **Relationship Management:** Establish and maintain strong relationships with healthcare professionals, clients, and partners.
- **Contract Negotiation:** Negotiate contracts and agreements with clients, partners, and stakeholders.
- **Collaboration:** Work closely with the marketing team to develop and implement marketing strategies that promote the

organization's products or services.

- **Performance Monitoring:** Monitor and evaluate the effectiveness of business strategies and make necessary adjustments to improve performance.
- **Compliance:** Ensure compliance with healthcare regulations and standards in all business development activities.
- **Reporting:** Provide reports and updates to senior management on business development activities and achievements.

Qualifications:

- Over 5 years of experience in business development, sales, or a related field within the healthcare industry.
- Strong understanding of healthcare industry trends and regulations.
- Excellent communication, negotiation, and presentation skills.
- Proven ability to develop and implement strategic plans.
- Strong analytical and problem-solving skills.
- Ability to build and maintain relationships with key stakeholders.
- Proficiency in both Chinese and Thai languages is required.

Company Description