



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/116500 | Sales Engineer

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1540299

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 18th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are currently looking for a candidate for our client in Industrial Engineering business.

Position: Sales Engineer

Location: Onnut office

Salary: 25,000 - 27,000 THB

Job Descriptions:

- Achieve sales targets by selling company products and follow up on sales results and after-sales service.

- Build and maintain good relationship with existing customers and develop new customers.
- Plan on sales visits, customer calls, update sales report and action plan.
- Supporting customers on technical and engineering requirement.
- Planning and implementing sales strategies to achieve sales target.
- Follow up customers' requirements.
- Coordinate with various departments to ensure timely delivery of the products.
- To do basic product demonstrations to customers.
- Simple dimension drawing (DWG) evaluation.
- Other related tasks as assigned.

Qualifications & Skills:

- Male or Female not over 30 years old, Thai nationality
- Bachelor's degree in engineering (Industrial Engineering, Mechanical or related field)
- A minimum of 2-3 years of sales experience in the industrial sales (Industrials products)
- Able to build strong Customers relationships.
- Good command of English in both speaking and writing
- Have driving license
- Able to travel up-country and overseas

Benefits:

- Company car with fleet card
- Company mobile phone with package
- Social Security
- Group Life&Health Insurance (IPD) with 50% of the premium paid by company.
- Group Accident insurance.
- Medical allowance 15,000 Baht per year
- Annual medical check-up
- Provident fund
- Variable bonus
- Performance-based incentive of up to 2,000 Baht per month (subject to achieving sales targets)

Interested candidate please submit your most recent resume in English by simply clicking **“APPLY” Contact person Nichaphat (May)**

Company Description