



JAC Recruitment

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Thailand

## PR/116384 | Sales (Chinese Speaking)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1540281

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

June 18th, 2025 06:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Title:** Sales (Chinese Speaking)

**Company Overview:** We are a dynamic and growing company setting up a new plant. We are looking for a motivated and skilled Sales Representative who is fluent in Chinese to join our client company. This role is crucial for establishing and expanding our market presence among Chinese-speaking clients.

**Key Responsibilities:**

- Develop and maintain strong relationships with Chinese-speaking clients.
- Provide advice and offer products and services to customers.
- Answer client inquiries and resolve any issues or complaints.
- Manage sales processes from lead generation to closing deals.
- Collaborate with the marketing team to develop sales strategies.

- Conduct market research to identify new business opportunities.
- Prepare and deliver presentations to potential clients.
- Maintain accurate records of sales activities and client interactions.
- Meet and exceed sales targets and KPIs.

**Qualifications:**

- Fluent in Chinese (Mandarin) and English.
- Proven experience in sales, preferably in a similar industry.
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Excellent problem-solving and negotiation skills.
- Proactive and results-oriented mindset.
- Familiarity with CRM software and sales tools is a plus.

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**Company Description**