



JAC Recruitment

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Thailand

## PR/115563 | Sales Executive

### Job Information

**Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1540212

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- Conduct field sales and promote the company's services, which include customs brokerage, freight forwarding (air, ocean and road).
- Identify, approach, and convert new business prospects.
- Present detailed, tailored introductions to prospects promoting the company.
- Communicate and respond to commercial enquiries from prospects and customers.
- Prepare and submit Monthly and Weekly reports.

**Requirements:**

- At least 3-5 years' experience in the Freight Forwarding industry.

- Knowledge in freight forwarding, air, ocean, road, customs brokerage, logistics, distribution, and documentation.
- Hands-on experience with pricing and quotations.
- Experience in preparing sales campaigns, flyers, and direct marketing, developing and executing department, company goals and objectives.
- Proficient in spoken and written English.
- Own car and have driver's license.

**Welfare / benefits:**

- Fix Bonus 1 month for sale position
- Provident fund
- Health Insurance
- Working Monday – Friday
- Annual leave 14 day
- Commission
- Gasoline allowance (5000 THB)
- Telephone

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**Company Description**