



PR/094852 | Business Development Manager

Job Information

Recruiter[JAC Recruitment Singapore](#)**Job ID**

1540142

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

May 20th, 2025 12:10

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a leader in precision plastic manufacturing, is seeking a dynamic and seasoned Business Development Manager.

The ideal candidate will have a proven track record in materials manufacturing and will be responsible for creating new business opportunities, including areas that are not extensions of existing businesses.

This role involves developing business strategies and customer relationships with a focus on sales and profit growth to outperform competitors and ensure the continuity of business activities.

Key Responsibilities:

- Identify and create new business opportunities.
- Develop strategies to expand into new markets and areas beyond existing business lines.
- Build and maintain strong relationships with customers.
- Drive sales and profit growth to achieve competitive advantage.
- Ensure the sustainability and continuity of business activities.
- Contribute to the manufacturing and sales of high-precision plastic parts, a core aspect of our company since its foundation.
- Focus on essential business activities that contribute to society and meet global needs.

Qualifications:

- Bachelor's degree in Business, Engineering or related field.
- Strong strategic thinking and problem-solving skills.
- Excellent communication and relationship-building abilities.
- Ability to work collaboratively and create new business ventures.
- Understanding of the manufacturing and sales processes of high-precision plastic parts is a plus.

Interested applicant, please click [APPLY NOW](#)

Apply today or email me at jennifer.hardicar@jac-recruitment.com or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
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Company Description