



## PR/094805 | Business Development Manager

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1540139

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

June 18th, 2025 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### COMPANY OVERVIEW

Our client is a Wholesale Banking.

#### Job Responsibilities

- Acquire new-to-bank customers to develop new business accounts & Cash management, deposit, currencies.
- Conduct proper Customer Due Diligence (CDD) and Know-Your-Customer (KYC) prior to onboarding
- Ensure compliance of mandatory banking policies and procedures
- Introducing the Banking products and services.
- Identify cross-selling and up-selling opportunities beyond banking

#### Job Requirements

- With a minimum of 8 years of experience in Client relationship management within Banking & Financial Institution.
- Excellent interpersonal and communication skills, with the ability to establish trust and rapport with clients.
- Strong analytical, problem-solving, and decision-making skills.
- Self-motivated with the ability to work both independently and collaboratively within a team.
- Familiarity with industry regulations and compliance standards.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R1872520  
EA Personnel Name: Lum Yu Ru

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