



CR/095163 | Business Development Executive (12 months contract)

Job Information

Recruiter
[JAC Recruitment Singapore](#)
Job ID

1540075

Industry

Digital Marketing

Job Type

Contract

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 4th, 2025 17:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Join a dynamic and socially responsible full-service event and creative agency based in Singapore. Our client has earned the trust of top brands, corporate entities, and the public sector, successfully executing over 800 projects.

We are committed to integrating creative talents and employing individuals with special needs, reflecting our strong commitment to social responsibility. Our services include event planning, videography, photography, live-streaming, and customizable games.

JOB RESPONSIBILITIES

- Manage the entire sales cycle from prospecting and outreach to proposal, pitch, and close.
- Identify untapped markets and accounts, building relationships that lead to long-term value.
- Develop tailored proposals and pitches that directly address client needs.
- Represent our agency at meetings, networking events, and industry functions to forge valuable relationships.
- Collaborate closely with internal teams (Project, Creative, Leadership) to align client expectations and delivery.
- Track your numbers, understand your sales funnel, and use data to refine your approach.
- Stay ahead of industry shifts, market trends, and emerging platforms to keep strategies fresh.

JOB REQUIREMENTS

- Thrive on pursuing opportunities and closing strategic deals.
- 1–3 years of experience in business development, sales, events, or marketing.

- Confident in pitching, purposeful in follow-ups, and naturally build trust.
- Excel in fast-paced, high-expectation environments.
- Motivated by performance-based, uncapped rewards.
- Foster long-term client relationships beyond transactions.
- Digitally savvy with LinkedIn and Canva.

Working Location: Singapore
Ng Siew Thien (R22107842)
JAC Recruitment Pte. Ltd. (90C3026)

Company Description