

**MichaelPage**

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## Sales Engineer - Electronics

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#### Job Information

**Recruiter**

Michael Page

**Job ID**

1539535

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

Hiroshima Prefecture

**Salary**

5 million yen ~ 7 million yen

**Refreshed**

May 15th, 2025 15:13

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

We are looking for a Sales Engineer to join a global electronics manufacturer with offices in over 50 countries worldwide. This person will be in charge of clients in West Japan, and drive the full sales cycle to ensure maximum customer satisfaction.

#### Client Details

Our client is a well-established, large-sized organisation in the electronics manufacturing industry. With a global footprint and a reputation for excellence, they pride themselves on providing innovative solutions to their customers in Japan and beyond.

#### Description

- Provide technical support and advice to customers
- Develop and deliver product presentations tailored to the needs of potential clients
- Collaborate with the R&D team to understand new product offerings
- Maintain excellent customer relationships through regular follow-ups
- Prepare and submit detailed reports on sales performance
- Attend industry events and trade shows to network and promote company products
- Stay informed about market trends and competitor activities

## Job Offer

- A competitive salary package, estimated around 5,000,000 - 7,000,000 JPY
- Opportunity to work with a global and talented team
- A supportive company culture that encourages professional growth
- The chance to make a real impact in a leading electronics company

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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## Required Skills

A successful Sales Engineer should have:

- Proven sales experience in a similar sales role within the Industrial / Manufacturing industry
  - Strong technical understanding of manufacturing processes and products
  - Excellent communication and negotiation skills
  - Ability to build strong relationships with clients
  - Willingness to travel as needed
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## Company Description

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