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dss+
Protect. Transform. Sustain.

Principal – Operational Risk Management

Job Information

Hiring Company
DSS Sustainable Solutions Japan

Job ID
1539456

Industry
Business Consulting

Company Type
Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio
(Almost) All Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

Salary Bonuses
Bonuses paid on top of indicated salary.

Refreshed
June 9th, 2025 01:00

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Executive

Minimum English Level
Business Level

Minimum Japanese Level
Native

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

Allow us to introduce ourselves
At dss+, we are not just your average operations consulting firm; we are implementers and change makers. Our passion lies in engaging organisations to craft resilient and sustainable business, guiding them through transformational changes in safety, risk and resilience and through their energy transition. We take the complex world of risk and sustainability and translate it into actionable roadmaps that work with our clients business. We implement, working side-by-side with our clients to deliver real, tangible results.

dss+ services fall into three core areas—operational risk management, operational excellence and sustainability—each bolstered by learning, development and culture change solutions and digital

technologies. Teams around the globe work with clients in metals and mining, chemicals, oil and gas, power and utilities, agriculture, food and beverage, industrial and manufacturing, and private equity.

We pride ourselves in combining industry experts and on the ground experience with strong people-centric change management capabilities. This creates the perfect blend to support our clients from intent to impact, enabling them to protect what they care for, transform their organisation, and sustain the changes required to make their vision a reality, in a practical actionable way.

Let's see where our shared vision leads
We have a strong growth trajectory, which means unprecedented opportunity for the people on our teams. Join forces with technical operations executives, experienced line managers and qualified coaches who all share a problem-solving mindset and a passion for what they do.
Because we're 100% mission driven—dedicated to protecting, transforming and sustaining positive change—this role, and the resources you'll have, offers you the ideal platform to make a difference. And, because we don't just advise on, but also implement best practices, the latest thinking and our own proven methodologies, you will be able to see the positive impact of your efforts.

Does this sound like you?
As a Principal, you will deliver and develop the Go-to-Market strategy and execution for our Operational Risk Management offerings across Japan. You will understand business challenges faced by client executives in leading organizations in order to design solutions that effectively support clients. You will have a strategic and client facing engagement and delivery role across the consulting value chain leading and or supporting business development efforts, project execution and account development. You will be a regional thought leader in Operational Risk Management, responsible to help shape and drive our strategy in collaboration with our regional APAC Teams. At the highest level, you will have the chance to:

- Live and breathe dss+ Core Values and Mission Critical Behaviours and encourage others to do the same. As a company and individually, we are here to deliver value, walk our talk, keep learning, work in teams and be engaged.
- Use what you know to drive growth among a strong existing portfolio and new dss+ clients.
- Keep your sights on the big picture, overseeing program delivery, developing client relationships, leading cross-team initiatives and developing promising talent.
- Plug into technical, regional and global communities to build working relationships and a strong network of resources.
- Advance the way the industry thinks, contributing to emerging dss+ IP, reusable assets, thought leadership and more.
- Become recognised as a subject-matter expert and trusted thought partner within dss+ and to our clients.

You will be responsible to:

- Develop go-to-market strategy to support national/regional business growth in collaboration with the Global industry teams;
- Focus on supporting the core regional Industry Teams: Oil & Gas, Chemicals, Mining & Metals,
- Consumer Products, Power & Utilities and Private Equity;
- Collaborate closely with the ORM practice contributing to thought leadership, offerings and methodologies bringing global best practices into the Japan market and clients;
- Leading business development activities providing expert support in the development of client proposals;
- Be a trusted advisor with senior client executives and maintain relationships in alignment with the account team to deepen and expand relationships;
- Participate and contribute to internal and external functional and/or industry networks with the aim of developing new business working with the global Marketing and the Industry Teams;
- You will have a client delivery chargeability target and a business development target.

Internally, you will be involved in:

- Building effective working relationships regionally and participating in global technical communities to ensure a strong network of resources, alongside possessing a network of regional contacts.
- Contributing to the development and/or enhancement of existing dss+ IP and engaging with functional/ industry peers to support continued methodology development.
- Participating and contributing to functional and/or industry networks with the aim of developing and sharing best practices, developing and enhancing dss+ intellectual property and sharing thought leadership.
- Collaborating with peers to identify and progress opportunities with new and existing clients.

Required Skills

Who are you today?

- You are able to demonstrate high levels of proficiency with Operational Risk Management methodologies such as operational improvement, maintenance and reliability best practices, cost reduction, production improvement, full potential diagnostics, Management Operating Systems reviews, etc.
- You also have proficiency with Operational Risk Management methodologies, such as workplace or process safety, mechanical integrity, operational risk management, safety culture transformation, etc.
- You're passionate about impact-driven work and are excited by the opportunity to work with clients who are striving to integrate profit & purpose.
- You thrive in complexity, are a natural problem-solver, and dig deep for patterns and paths, even amidst a great deal of ambiguity, with the flexibility to analyse and adapt to situations.
- Leading team members with different skill sets is something you excel at, and you are willing to challenge both your own and your team's perspectives.
- You can navigate complex research projects, absorb and lead your team to synthesise large amounts of information, confidently draw conclusions from your research, and put them into clear recommendations and points for the team.
- You are detail-oriented, and well-organized and enjoy bringing structure to projects through work-planning and

prioritisation to drive successful delivery outcomes.
- Possess effective leadership skills to drive execution in complex environments. You can work collaboratively and are personable, a good listener and connect easily with others, making you a great leader.
- You enjoy the variety and sometimes ambiguous contexts of leading a wide range of client projects unfolding simultaneously.
- Strong/effective verbal and written communication to be able to interact at different levels of the organisation, from team members to C-Suite Executives.

To be successful in this position, you would bring the following qualifications and experience:

- Bachelor's degree in Engineering, Science or Business. Having an MBA, MEng or MScEng would serve you well in this role.
- Relevant post-graduate degree in field of expertise (e.g., innovation, risk management, etc.), preferred.
- Seasoned professional with 15+ years' experience and prefer at least 5 of these years in consulting with strengths in building and maintaining trusted client relationships through delivery excellence.
- Deep experience in at least one of our core industries and desired familiarity with one or more of our other priority industries: Mining & Metals, Chemicals, Oil, Gas & New Energies or Ag, Food & Beverage.
- Familiarity with operations management value drivers, standards, industry guidelines, analytics and technologies.
- Demonstrated success in developing and delivering high-impact engagements in industrial environments and leading multidisciplinary delivery teams.
- Excellent analytical and problem-solving skills with the ability to navigate complex projects and stakeholder interactions and provide fit-for-purpose recommendations.
- Naturally great interpersonal skills and a team-first attitude, as you will be leading and working in multicultural and multidisciplinary teams.
- Experience with developing and delivering Operational Excellence programmes, such as Continuous Improvement, Asset Management, Maintenance & Reliability, Cost Reduction, Sustainable Operations and Capacity Increase.
- High level of proficiency with PowerPoint, Visio, Word, Advanced Excel, Access, and ideally visualisation tools such as Power BI or Tableau.
- A big plus: An established presence and network in Japan.
- Fluency in written and spoken Japanese and English. Other languages are a bonus.

In return, dss+ assures that you will have the opportunity to thrive in a fast-paced, rapidly growing consulting environment. You can build capabilities and deliver meaningful results that clients appreciate and can make you feel proud.

Company Description