



PR/117237 | Sales

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1539272

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

May 13th, 2025 10:33

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Our client is leading provider of IT solutions with offers everything from systems integration services to highly dependable network services and a range of value-added outsourced services, such as cloud computing and WAN services. As a result, we have developed into a corporate group that offers one-stop services to clients requesting any kind of network application.

**Location:** Bangkok.**Responsibilities:**

- In charge of pitching clients on sophisticated manufacturing solutions that will satisfy their production demands and boost operational effectiveness.
- Give prospective customers a basic rundown of manufacturing options, emphasizing their characteristics and advantages.
- Establish and preserve a solid rapport with customers by learning about their needs and offering specialized solutions.
- Find new business prospects and keep up of market trends, conduct market research.
- Develop and implement effective sales strategies to achieve sales targets and expand market share.
- Work closely with the engineering and partners to ensure the solutions meet client requirements.

**Qualifications:**

- Bachelor's degree in IT, Computer Science, Network Engineering, or related fields.
- Good in English Communication.
- At least 5 years of experience in Sales or technical consulting within Networking, Security and IT Infrastructure Layer.
- Excellent problem-solving abilities to handle the demands and difficulties of clients.

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Company Description