



JAC Recruitment

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Thailand

PR/117219 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1539261

Industry

Other

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

May 13th, 2025 10:33

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales

Salary: 28,000-35,000 (Total)+Commission **Including commission not over 40K

Location: Bangkok Near BTS Bangchak

Our client is selling mold Parts (Automotive and Electronics part) for Japanese Factory in Thailand

Position:

Responsibilities:

- Manage and nurture relationships with existing customers, primarily within the Chonburi and Ayutthaya regions, ensuring their ongoing satisfaction and identifying opportunities for growth.
- Drive business development efforts by actively identifying, engaging, and acquiring new customers to meet and exceed monthly sales targets.

- Provide comprehensive account management, including order support (new projects and repeat orders), delivery coordination, and proactive follow-up.
- Collaborate closely with the Japanese Sales Manager.
- Understand customer needs and present appropriate product and service solutions to drive sales.
- Coordinate with suppliers and customers to negotiate pricing and resolve any commercial issues.

Qualifications:

- Bachelor's degree in business administration, or other relevant fields.
- A minimum of 3 years' experience in a sale or forecasting role.
- 2-3 years of experience in sales (Having experience selling in industrial plants will be given special consideration.)
- Punctual, able to come to the office every day (Monday-Friday)
- Excellent written and communication in English.

Company Description