



PR/158990 | Sales Engineer (MNC - Engineering)

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1539184

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 13th, 2025 10:29

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a well-established global MNC in the engineering industry with over 50 years of history in the production of cables, hoses, tubes, optical fibers and plastics. As part of their business expansion, we are looking for an experienced Sales Engineer with a background in engineering and handling industrial sales.

Key Responsibilities:

- Creating a close relationship with existing customers and acquiring new customers within the assigned business territory incl. regular visits.
- Market research to develop the territory.
- Explaining the technical aspects of products and individual solutions as well as benefits and services for customers using technical presentations.
- Seeking and organizing sales projects incl. preparation of proposals, negotiations and closing.

- Attending international exhibitions and/or conferences (Valid passport and visa are required).

Job Requirements:

- Minimum bachelor's degree (or equivalent) in engineering or related fields.
- Minimum 2 years' technical sales experience
- Good communication skills in English (ability to speak Mandarin is a big plus)
- Malaysian citizen
- Valid driving license
- Willingness to pursue a long-term career in sales with a MNC in engineering/industrial manufacturing
- Motivation to learn about high technology and become an industry expert
- Proactive attitude and drive to achieve targets

Company Description