



PR/158969 | Medical Sales Representative

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1539181

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 13th, 2025 10:29

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are seeking a **Senior Medial Executive** to join a globally renowned pharmaceutical company, where you will promote innovative products and build strong client relationships in the **Klang Valley**.

Your responsibilities:

- Ensures the achievement of or exceed sales target within the specified period.
- Establish, develop and maintain positive business growth in the respective defined territory.
- Perform, evaluate and feedback updated market and competitor's information to the management on a regular and monthly basis.
- Develop, create business needs & strategies via SWAT analysis.
- To strategize & align business plans, further provide planning & execute marketing activities within defined territory.

Job Requirements:

- Degree holder with 2-3 years of experience in pharmaceutical sales.

- With government hospital experience is preferred. Listing process would be an added advantage.
- Experienced in handling niche portfolio would be an added advantage, especially CNS portfolio.
- Willing to travel outstation.

Interested applicants, feel free to click [APPLY NOW](#).

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Company Description