



JAC Recruitment

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India



PR/109319 | Sales and Marketing Executive (Chennai)

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1539111

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Conduct regular visits to customers to build relationships and drive sales
- Identify new business opportunities and generate fresh enquiries
- Prepare and present competitive quotations to potential clients
- Lead negotiations to secure profitable deals
- Coordinate dispatch schedules to ensure timely deliveries
- Monitor distributor performance and provide necessary support

Company Description