

MichaelPage

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Sales Executive - Identity & Secure Access Solutions

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Job Information

Recruiter

Michael Page

Job ID

1539005

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

9 million yen ~ 12 million yen

Refreshed

May 12th, 2025 13:34

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Seeking a dedicated and customer-focused Sales Executive who will be responsible for creating and maintaining strong client relationships, while driving sales both with existing and new clients in the identity and security solutions business.

Client Details

This is an opportunity to join a large organization in the ID and security industry, known for its commitment to providing high-quality products and outstanding customer service. The company has a strong presence in the market and values their employee's development and well-being.

Description

- Building and maintaining strong, long-lasting customer relationships
- Identifying and pursuing potential sales opportunities
- Collaborating with team members to achieve sales targets
- Providing excellent customer service to ensure client satisfaction
- Participating in company-wide meetings and social gatherings
- Regularly reporting to the Sales Manager regarding sales progress
- Continuously learning about new products and improving sales skills

- Upholding the company's reputation in the retail industry

Job Offer

- An estimated salary range of 9,000,000 - 11,000,000 JPY
- Defined Contribution plan as retirement pension plan
- Training opportunities (online, off-line for hard & soft skills)

Join the team and experience a supportive company culture that values employee development and work-life balance.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Sales Executive should have:

- Proven sales experience in the electronics industry
- Excellent communication and interpersonal skills
- The ability to build and maintain client relationships
- A customer-focused approach to sales
- Strong negotiation and closing skills
- The ability to work effectively as part of a team
- A commitment to continuous professional development
- Native Level Japanese and Business Level English Aptitudes

Company Description

This is an opportunity to join a large organization in the ID and security industry, known for its commitment to providing high-quality products and outstanding customer service. The company has a strong presence in the market and values their employees' development and well-being.