



[Leading PDF engine company]

## Job Information

### Recruiter

United World Inc

### Job ID

1538988

### Industry

Communication

### Company Type

International Company

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

6 million yen ~ 10 million yen

### Refreshed

July 23rd, 2025 00:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

\*This position is available only for people residing in Japan

### [Company Overview]

This is the Japanese subsidiary of a leading PDF technology company that boasts the second largest market share in the world thanks to its unique PDF engine.

The company mainly provides PDF readers, editing software, and file management software.

- Providing PDF editing software that provides functions such as viewing, creating, editing, splitting, merging, and converting between MS Office files.
- Providing cloud services that allow PDF management, security settings, and file collaboration.
- Providing server software that manages large volumes of PDF documents and captures data.
- Providing solutions that allow developed applications to use PDF technology.

[Job Description]

The main duties will be supporting partner companies, providing training on PDF software products, responding to inquiries, and communicating with domestic resellers. There will also be a lot of work with the US headquarters, and English meetings with the US will also be held.

This position will also include marketing and technical work for their PDF software.

[Recruitment Background]

Supporting partners and channel management as the business expands

[Requirements]

- Experience in the IT industry and knowledgeable about computers
- English ability: Business level
- Japanese ability: Business level (work visa holder)
- Reside in the Kanto region and able to attend partner and reseller meetings

Employment Type: Permanent

Trial period: 3 months

Estimated annual income: ¥6M~¥10M

Work location: Tokyo (fully remote work possible. Subject to change.)

Working hours: 9 : 00~18 : 00

Holidays: 2 days a week (Saturdays and Sundays), national holidays

Vacation: Summer vacation, year-end and New Year holidays, and other vacations available

Overtime: Average month

Benefits: Complete social insurance, commuting allowance (according to company regulations), and other benefits

Number of applicants: 1

Documents required for application: resume, resume of work

Online interview: Available

Interview language: Japanese

Number of interviews (flow): Two times (Japanese subsidiary and US headquarters) (sometimes three times)

\* May change depending on the situation of the candidate

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