



## 【東京】 カスタマープロジェクト マネージャー/ Customer Project Manager

コロケーション 世界シェアNo.1。世界を代表するインフラストラクチャー企業

### Job Information

#### Hiring Company

[Equinix Japan K.K.](#)

#### Job ID

1538779

#### Industry

Communication

#### Company Type

Large Company (more than 300 employees) - International Company

#### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards

#### Salary

Negotiable, based on experience

#### Refreshed

July 23rd, 2025 01:00

### General Requirements

#### Minimum Experience Level

Over 3 years

#### Career Level

Mid Career

#### Minimum English Level

Business Level

#### Minimum Japanese Level

Native

#### Minimum Education Level

Technical/Vocational College

#### Visa Status

Permission to work in Japan required

### Job Description

Equinix(エクイニクス)は、世界的なデジタルインフラストラクチャー企業として、デジタル変革を志す全ての企業に対し、必要なインフラストラクチャーを相互接続することが可能な高信頼のプラットフォームを提供します。世界5大陸55都市に210以上のデータセンターを展開しており、グローバル規模では、市場1位（日本国内では2位）を誇っています。業績も右肩上がり非常に好調で、73四半期増収となっています。

Equinixは、お客様がビジネス規模を拡大し、デジタルサービスを開始・拡張し、エンドユーザーへ最高レベルの体験を提供することを可能にしており、これらを通して、お客様の企業価値向上に貢献しています！

▽▽下記URLから弊社の導入事例を見る事が可能です、是非ご覧ください▽▽

<https://www.equinix.com/jp/ja/>

**職務概要：**

As a Customer Project Manager, you'll drive projects that connect customers to Equinix's global platform. Your core competencies will include:

**具体的な業務内容：****Project Delivery**

- Develop and execute clear project plans using modern tools, coordinating across teams to meet milestones and deliver results.
- Track risks and dependencies, with guidance to ensure projects stay on course.

**Stakeholder Engagement**

- Build relationships with key stakeholders, communicating fluently in Japanese and English to align goals and maintain transparency.
- Engage diverse teams and clients using professional tools like status reports, with feedback from senior colleagues.

**Customer Success**

- Manage customer deployments, creating plans for key milestones and resolving standard issues independently.
- Communicate directly with customers, applying knowledge of Equinix's products to drive satisfaction and handle mid-level escalations.

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**Required Skills**

We're seeking a forward-thinking professional ready to grow into a pivotal role at Equinix. Our ideal candidate brings:

- **Potential & Drive:** 2+ years in project management or customer-facing roles, with a hunger to learn and excel in a global environment.
- **Language Skills:** Fluency in Japanese and English (verbal and written) to connect with global clients and teams seamlessly.
- **Tech Fluency:** Proficiency in MS Word, Excel, and Outlook, with a knack for adapting to new tools and processes.
- **Collaborative Mindset:** Strong analytical, presentation, and interpersonal skills to inspire trust and teamwork across diverse stakeholders.
- **Growth-Oriented Credentials:** Bachelor's degree preferred (or equivalent experience); Project Management certification (e.g., CAPM, PMP) is a plus.
- **Innovative Spirit:** A proactive, adaptable approach, eager to contribute fresh ideas and thrive in a fast-paced, inclusive culture.

【勤務地】 Tokyo Midtown

※日本語と英語のResumeを送付ください。

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**Company Description**