



PR/109295 | Officer / Sr. Officer-Sales (Non-Ferrous) _ Metal

Job Information

Recruiter

JAC Recruitment India

Job ID

1538593

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Officer/Sr. Officer-Sales (Non-Ferrous) _ Metal

Location: Bangalore

Position Overview: Looking for a dynamic candidate with experience in Sales & marketing of Non-Ferrous metals. with **2-5 years of Experience**

Role & Responsibilities:

- Develop Business in assigned product segment and Geography Area.
- Manage existing business and relationships with customers and stakeholders.
- Ensure on-time delivery to customers and make monthly, Quarterly & Annually plan for uninterrupted supply chain.
- Managing complete supply chain activities including import, export etc.
- Deliver the defined KPI on time and in accordance with stipulated time limit.
- Prepare necessary reports and share with designated members.
- Monitor, identify and mitigate risk in cooperation with all stakeholders.
- Ensure zero violation of any statutory or internal regulations.
- Generate various ideas and solutions as required.
- Experience in handling Automotive segment Non-ferrous metals will be advantage.

- Excellent decision-making skills, open-minded with good communication skills.
- Excellent interpersonal skills, Networking & Stakeholders collaboration skills.
- Strong Analytical and negotiation skills.
- Travel domestic and overseas as required (Mandatory
- Proactive in participation and a good team member.
- Good understanding of different manufacturing processes, best practices, cost analysis.
- Ready to be relocated from time to time as required.

Preferred Experience/Exposures:

- Candidate should have computer knowledge
- Should have Good & strong communication skills.

Education Qualification:

- Any University/Graduation degree (MBA/Economics/Supply Chain will be advantage)

Company Description