



PR/087011 | German-speaking Sales Representative (m / f / d)

Job Information

Recruiter
[JAC Recruitment Germany](#)
Job ID

1538537

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

May 6th, 2025 10:32

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A Japanese manufacturer with over 100 years of history is looking for a sales representative(m/f/d) at its Dusseldorf base. The company deals in electronic equipment components and does business with a wide range of industries.

JOB RESPONSIBILITIES

- Project management of running projects with key customers
- Follow up existing customers inquiries
- Follow up new customers inquiries
- Regular customer visits to discuss ongoing projects or to promote new project opportunities

- Market/Technology/Competitor analysis
- Overall monitoring of project and account related business/sales status
- Planning of sales promotion activities
- Involvement and problem solving in daily operation like delivery issue/claims etc.
- Reporting sales/project status to related departments in Japan

JOB REQUIREMENTS

- Native level German, business level English, conversational level Japanese
- B2B sales experience in the manufacturing industry (or preference for a sales position)
- Experience working for a Japanese company is preferred
- Driving license

BENEFITS FURTHER

- hours: 40 hours per week (8:30-17:30, flextime)
- Working from home: 1 day per week (after trial period)
- Annual leave: 30 days
- Commuting allowance provided

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description