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## Overseas Sales (EU & US) - Chemical Company 【Aichi】

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#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1538499

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Aichi Prefecture

**Salary**

5 million yen ~ 8.5 million yen

**Refreshed**

May 3rd, 2025 10:00

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

We are seeking a dedicated and proactive Overseas Sales Professional to join our team in Aichi. This role involves both domestic and international sales activities, primarily targeting the EU and US markets. The ideal candidate will play a key part in expanding global business and will be considered for a future managerial position within our globally recognized, niche-leading chemical manufacturing company.

#### Client Details

Our client is a well-established Japanese manufacturer specializing in industrial chemical solutions with a growing global presence. Their product portfolio includes surfactants, lubricants, release agents, surface treatment chemicals, cosmetic and food additives, and coating agents-serving a wide range of industries including automotive, electronics, food, cosmetics, and construction.

#### Description

- Promote and sell in-house chemical products in domestic and overseas markets
- Identify and develop new customers in the EU and US regions
- Communicate with client technical teams to align on specifications and applications
- Support marketing activities related to new product development and market research

- Collaborate closely with internal teams across sales, R&D, and production
- Occasional international and domestic travel

### Job Offer

- Competitive salary: ¥6.5M-8.5M, with annual salary reviews and performance-based bonuses
- Work-life balance: Flexible work options, including remote work 1 day a week
- Career progression: Opportunity for advancement into a managerial position
- Comprehensive benefits: Full social insurance, overtime pay, and company car commuting
- Additional perks: Resort hotel membership, qualification support, and more!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

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### Required Skills

- Experience in sales at a chemical manufacturer or trading company
- Strong interest in international business and cross-cultural communication
- Business-level proficiency in English (spoken and written)
- Fluent level proficiency in Japanese (N1)
- Willing to work onsite in Aichi Prefecture

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### Company Description

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