



PR/095142 | Sales Executive for Kitchen Appliances

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1538307

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

May 1st, 2025 20:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

We are hiring a sales executive for a kitchen appliances company.

You will be responsible for maximizing our sales potential, crafting sales plans and presentation to management.

JOB RESPONSIBILITIES

- To achieve growth and monthly retail sales targets by successfully managing the retail sales channel.
- Designing and implementing a strategic sales plan that expands company's customer base and to ensure its growing presence.
- Imparting sales training sessions to the dealer's sales team including overall company retail business processes, daily sales operations, customer management.

JOB REQUIREMENTS

- Sales experience preferably in the kitchen appliances handling both traditional and modern trade/ project sales.
- Experience in leading a sales team to drive sales from planning to closing and consistently meeting or exceeding targets.
- The incumbent is responsible for meeting monthly sales targets through management of sales and its activities. Expanding the market reach and penetration in both traditional/ modern trade/ project sales for our range of kitchen appliances. You will be responsible for maximizing our sales potential, crafting sales plans and presentation to management.
- Possess a car to drive to client meetings

BENEFITS

Sales Commission SGD 3,000 – 4,500 per month

JAC Recruitment Pte. Ltd.

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Company Description