



## PR/095029 | Sale Executive

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1538271

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

May 1st, 2025 20:14

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client, an electrical manufacturing company is looking for a **Sale Executive**.

Office Location: CBD area.

### JOB RESPONSIBILITIES

- Create product and functional specifications for the company's products and promote to Users/Property Developers/Consultants for pre-tender requisites.
- Early identification of new projects and opportunities to promote the company's products.
- Create list of projects from pre-sales activities until tender, success is measured on whether specifications are used.
- Conduct market survey, analyze competitors' activities and develop sales opportunities.
- Support the sales team in sales activities, road shows, exhibition and road shows.

- Prepare weekly/month reports to Sales Manager.

#### **JOB REQUIREMENTS**

- Minimum 3 years sales and marketing experience, knowledge and technical competency in BMS / ELV / Security / Fire Alarm / Pro-sound / Audio Visual / Public Address Systems.
- Passion for audio technology and sound quality.
- Proactive, resourceful and eager to explore new business areas.
- Good interpersonal and communication skills.
- Good contacts with Users/Property Developers/Consultants.
- Computer literacy in MS Office. AutoCAD will be an added advantage.
- Possess own transport, either car or motorcycle. (Advantage)
- Willingness to learn about audio.
- Diploma/Degree in Electrical/Electronic Engineering or related discipline

#### **SKILL**

- Ability to develop detailed product and functional specifications.
- Skills in promoting technical products to various stakeholders such as users, property developers, and consultants.
- Early identification and tracking of new projects and opportunities.
- Managing pre-sales activities and ensuring specifications are used in tenders.
- Analyzing competitors' activities to identify sales opportunities.
- Supporting the sales team in various activities, including road shows and exhibitions.
- Organizing and participating in promotional events.
- Preparing detailed weekly and monthly reports for the Sales Manager.
- Strong communication skills to interact effectively with stakeholders.
- Working collaboratively with the sales team and other departments.

#### **OTHER INFORMATIONS**

- Monthly basic salary: S\$4,500~5,000 with AWS (1 month) and VB depending on company performance
- Working hour: 9:00AM-5:45PM
- WFH: None
- Annual Leave: 14days per year

JAC Recruitment Pte. Ltd.

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EA Personnel Registration Number: R23111969

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Company Description