



PR/094855 | Regional Product Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1538243

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

May 1st, 2025 20:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

The company is a leading provider of scientific products and solutions across Southeast Asia.

They are seeking a detail-oriented and strategic Regional Product Manager to oversee their product portfolio in Singapore and the broader Southeast Asian region. This role will involve managing the lifecycle of their scientific products, from market analysis and product development to marketing and sales support.

Key Responsibilities:

- Supported by the management team, you are responsible for driving the new sales and marketing of instruments, labware and consumables supplies, and RUO reagent-based systems in the region including:
- Active regional customer visits to expand product portfolio offering for growth and expansion.

- Contributing as a key team member on the new product evaluation team.
- Developing and driving the marketing and sales growth plan, collaborating with country business managers to achieve sales objectives.
- Coordinating with field service and application specialists to ensure customer satisfaction and facilitate good communication between customers, Sales, Application and operations.

Key Requirements:

- Degree in Science or related qualifications
- Work experience in a SME trading or distributor environment
- 4 years of sales experience in relevant products.

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
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Company Description