



JAC Recruitment

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Indonesia

PR/122940 | Sales Staff & Supervisor Leasing Finance

Job Information

Recruiter[JAC Recruitment Indonesia](#)**Job ID**

1538150

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 1st, 2025 20:11

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Develop and execute strategic sales plans to meet targets.
- Build and maintain relationships with clients, dealers, and partners.
- Analyze market trends and identify opportunities for growth.
- Coordinate leasing agreements and ensure compliance with legal and regulatory standards.
- Negotiate lease terms and conditions with clients.
- Manage disputes and assist tenants with moving-in requirements.
- Collaborate with marketing teams to roll out promotions and pricing initiatives.

- Expand sales coverage and capture untapped market opportunities.
- Align internal programs to stay competitive in the market.
- Drive regional performance through coaching and motivation.
- Provide problem-solving support for sales teams.
- Manage teams responsible for sales operations, MIS, and analytics

Requirements:

- +2 years experience as sales B2B
- Experience in leasing, rental, multifinance industry is preferred
- Proficient in english is mandatory
- Have experience working in a Japanese company will be a plus point
- Good communication skills, aggressive, eagerness to learn
- Willing to work on site

Company Description