



JAC Recruitment

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Indonesia

## PR/122930 | Senior Sales Engineer – Tank Gauging System

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1538143

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

May 1st, 2025 20:11

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Multinational Company****Location: South Jakarta****Specific Condition: 1 Year Contract**

As a **Senior Sales Engineer**, your main responsibility is to **develop new business, hunt for new customers, and drive sales growth** to meet or exceed targets. You'll be selling **alarm systems and level detection sensors** that help clients monitor oil, water, grease, and chemical levels — preventing leaks, improving efficiency, and ensuring compliance with environmental safety standards.

**Qualifications:**

- **Bachelor's degree in engineering** (Mechanical, Electrical, Environmental, or similar).
- **Minimum 5 years of experience in B2B sales** within industrial instrumentation, process control, fluid monitoring, or related fields.

- **Must possess valid SIM A & C** for client visits.
- **Fluent in English.**
- **Strong technical knowledge** of these solutions and their applications.

**Responsibilities:**

- **Develop, look for new customers, and increase sales** to fulfill sales targets.
- Consistently **connect with customers** to grasp their needs and obstacles.
- **Foster relationships** with crucial individuals and decision-makers in customer companies.
- Provide **customized pre-sales technical support**, educate on upgrades & best practices for value maximization.
- **Negotiating and closing sales** by agreeing with company's terms and conditions.

**Think you tick all the boxes?Great!**

After applying, **send me a DM on my LinkedIn (Milysa Tjandra)** or **email me briefly explaining why you're the best fit** for this role.

**Your next big career move starts here!**

#LI-JACID

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Company Description