



PR/122863 | Sales Specialist Semarang (Mandarin Speaker)

Job Information

Recruiter
[JAC Recruitment Indonesia](#)
Job ID

1538106

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 1st, 2025 20:10

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Conduct market profiling to identify potential market segments and buyer profiles.
- Generate sales by actively penetrating to relevant customers while providing excellent service to ensure good rapport is always established
- Collate relevant information to be included in sales proposals.
- Perform competitor landscape and customer demand monitoring to generate appropriate sales strategy.
- Manage great level of service given to all customers and ensure their utmost satisfaction as priority.
- Handle and solve all complaints from customers.

Requirement:

- Bachelor's degree in Marketing, Business, or related field.
- Minimum 5-10 years in sales role, preferably coming from logistic industry.
- Fluent in Mandarin and English, with the ability to communicate effectively in both written and spoken form.
- Skilled at negotiation and problem solving while possess target-driven personality.
- Willing to be placed in Semarang.

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Company Description