



JAC Recruitment

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Indonesia

## PR/122771 | Sales Engineer (Valve)

## Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1538064

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

May 1st, 2025 20:10

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

## Job Descriptions:

- Establish relationships with End Users (Industrial Market) who use valves, gather market information, and expand sales
- Maintain and establish a relationship with the distributors and contractors (Building Construction Market), gather market information, and expand sales
- Do a market survey of new business fields and reporting
- Work closely and liaise with related divisions such as Sales Team, Engineering, Japan Head Office, Singapore Regional Head Office, Factories, and Warehouse
- Properly understand the needs of customers and follow up on ongoing projects
- Person in charge of communicating with customers if a claim occurs, and liaising with related divisions to solve the problem

## Requirements:

- Min Bachelor's degree in Industrial or Mechanical Engineering
- Minimum at least 2 years of experience as a sales or marketing in Valve industry
- Have the ability to make plans on their own without waiting for instructions from the head office and execute them according to the plan
- Proactive attitude to analyze the current situation and change to a better way

- Proactive attitude to hit the target and logical way of thinking
- Excellent organizational and multitasking abilities, with a keen eye for detail
- Decisive, driven, and able to deliver effective, innovative solutions

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## Company Description