



PR/086959 | Sales representative (m / f / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1537980

### Industry

Other (Trade)

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

May 1st, 2025 20:06

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

A Japanese manufacturing company that supplies products for the beverage industry worldwide is looking for a Sales Representative (m/f/d).

## JOB RESPONSIBILITIES

### General

- Key roles: driving sales turnover and building customer relationships. Coordinate the projects and products delivery.

### Sales

- Developing and managing a customer portfolio, maintaining strong relationships with new and existing clients to actualize business opportunities.

- Presenting our products or services to customers and win the long-term contracts.
- Sales product management, maintain the sales product and design list. Lead the product qualification process with customer and internal departments.
- Collaborating with internal departments, including SCM, logistic team, quality control department to ensure client satisfaction.
- Order Management: handle customer order/delivery process
- Support the sales projects and market research

#### Delivery

- Manage delivery schedule of products/documents
- Support delivery of products with logistic team

#### **JOB REQUIREMENTS**

- Over 3 years of B to B Sales experience (Beverage manufacturer sales experience is a plus)
- Business Fluent in English required. German and Japanese are a plus
- Driver's License
- Able to travel (mainly within Europe)

#### **BENEFITS**

- Relocation support & company car, if applicable
- 30 days of paid leave

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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#### Company Description