



PR/086933 | German Speaking Sales at a Japanese Trading Company in Düsseldorf (m / f / d)

## Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1537966

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

May 1st, 2025 20:06

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

A Japanese chemical trading company based in Düsseldorf, specializing in providing high-value-added products in the fields of plastics, biofine chemicals, and specialty chemicals. Due to business expansion, we are seeking a responsible and adaptable sales professional.

### JOB RESPONSIBILITIES

- Build and maintain relationships with existing clients and partners across Europe through effective communication in English and Japanese.
- Identify new business opportunities and expand the client base across the European market, creating new business ventures.

- Coordinate and manage client meetings, product presentations, and negotiations.
- Collaborate with cross-functional teams, including logistics, production, and finance, to ensure smooth sales operations.
- Maintain sales records, prepare reports, and follow up on customer inquiries.
- Prepare quotations and handle order-related tasks.

#### **JOB REQUIREMENTS**

- Proficiency in German and English.
- Excellent communication and interpersonal skills, with the ability to work in a multicultural environment.
- Ability to adapt to new challenges and work efficiently in an international setting.
- Strong sense of responsibility and commitment to completing projects.
- Curiosity and eagerness to learn about new fields and industries.
- Proficiency in MS Office (Word, Excel, Outlook).
- Valid driver's license.

#### **BENEFITS FURTHER**

- 13-month salary.
- 30 days of annual leave.
- Transportation allowance.
- Performance-based variable bonus.
- Company pension scheme.
- 38.5 hours/week (flexible, hybrid work).
- Numerous other benefits.

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