



PR/086891 | Sales (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1537946

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

May 1st, 2025 20:06

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Japanese company specialized in Chemicals is looking for Sales (m/f/d) in Munich, Germany.

JOB RESPONSIBILITIES

- Manage and oversee trading activities, including the import and export of chemical products.
- Identify and source new products in Europe to introduce to other regions.
- Develop and maintain strong relationships with clients and partners to drive sales growth.
- Assist in identifying and evaluating potential M&A opportunities to expand the market presence.
- Conduct market research to stay updated on industry trends and competitor activities.
- Negotiate contracts and agreements with suppliers and clients to ensure favorable terms.

- Prepare regular reports on sales activities, market conditions, and business performance.

JOB REQUIREMENTS

- 3-5 years of experience in sales, trading, or business development, preferably in the chemical industry.
- Excellent communication and negotiation skills.
- Ability to work independently and take initiative..
- Ambitious, self-driven, and eager to take on responsibilities.
- Native equivariant of German and business level of English.
- Willingness to travel as required.

Company Description