



## PR/086694 | Sales and Marketing Representative (Electronic Devices) - Full Remote

### Job Information

**Recruiter**[JAC Recruitment USA](#)**Job ID**

1537886

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

May 1st, 2025 20:04

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### POSITION SUMMARY

A Japanese global leader in advanced substrates and materials, driving innovation in electronics, is seeking a Sales & Marketing Representative for Electronic Devices. This role involves promoting, marketing, and selling the company's product portfolio across North, Central, and South America.

#### RESPONSIBILITIES

- Create and execute business strategies for the development of the company's electronic products, including optical film products and other electronic components.
- Manage sales and customer service for current and new customers, acting as the communication link between the Japan office and customers.
- Serve as a technical liaison between engineers in Japan and customer engineers, assisting with quality follow-up and resolution.
- Travel domestically and internationally to seek potential business opportunities.

- Perform additional tasks as required.

#### QUALIFICATIONS

- Bachelor's degree in business or equivalent experience.
- Minimum of 1 year of experience in sales and marketing preferred.
- Travel will be 30-45% both domestically and internationally.
- Excellent communication skills, including professional native-level verbal and written skills in English, and verbal skills in Japanese.
- Excellent interpersonal, analytical, and organizational skills.

BASE SALARY USD65,000-85,000 Base (DOE)

LOCATION Full Remote

WORK STYLE Full Remote

#LI-JACUS #LI-US #countryUS

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Company Description