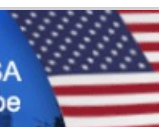




JAC Recruitment

We are recruitment specialists around the globe

USA



PR/086670 | Sales Manager

Job Information

Recruiter[JAC Recruitment USA](#)**Job ID**

1537868

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

May 1st, 2025 20:04

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is searching for Sales Manager who will be the face of our premium brand in their community.

POSITION SUMMARY

This role is pivotal in establishing trust and accessibility, ensuring the protection of our customers' most valued assets—their homes and families. The ideal candidate will be instrumental in expanding our network and making a significant positive impact on homeowners' lives.

RESPONSIBILITIES

Build and Maintain Referral Relationships:

- Proactively visit and build trust with local:
 - Healthcare operators (e.g., hospitals, clinics; interact with doctors and nurses)
 - Senior care operators (e.g., nursing homes, home care providers; interact with business owners and nurses)
 - Real estate agents and relocation specialists
- Educate partners about the company's value for seniors and busy professionals.

Educate and Promote Brand Awareness:

- Represent the company professionally in the community.
- Participate in local events, senior expos, and networking groups.
- Provide excellent communication to both prospective clients and partners.
- Consistently demonstrate a friendly, respectful, and patient attitude.

Sales Presentation & Customer Follow-Up:

- Deliver compelling sales presentations at client homes or partner locations.
- Respond quickly to inquiries and provide estimates.
- Conduct timely follow-ups to convert leads to customers.
- Ensure high customer satisfaction to encourage repeat business.

Achieve Sales Goals:

- Meet or exceed monthly sales targets set in coordination with the owner.
- Maintain detailed records of activities, leads, and results.

QUALIFICATIONS

- Proven sales or customer-facing experience (ideally in home services, healthcare, or real estate)
- Exceptional interpersonal and communication skills
- Self-motivated and goal-oriented
- Strong organizational skills and follow-through
- Valid driver's license and reliable transportation
- Comfortable visiting clients and referral partners in person

PREFERRED REQUIREMENTS

- Experience working with senior clientele or in senior care industries
- Familiarity with the local community
- Knowledge of handyman, maintenance, or home services
- Ability to speak Spanish or another local language

SALARY USD60,000-70,000 + 5% incentive based on cash collection

BENEFITS PTO: 10 PTO days + 5 paid holidays

LOCATION Lewisville, TX

WORK STYLE Hybrid work/ 2-3 days at office

#LI-JACUS #LI-US #countryUS

Company Description