



## PR/117189 | Local Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1537269

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

April 30th, 2025 16:22

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Our client specializes in Trading business (Modern Trade)**

**Position:** Local Sales Executive (solar panels)

**Salary:** 28,000 – 33,000THB

**Location:** Bangkok and Onsite

### Key Responsibilities of the position:

- Responsible for the sales target in Our Shop, Modern Trade channel, such as THE MALL, SIAM TAKASHIMAYA as well as events.
- Plan and execute monthly sales promotion & marketing activities such as workshops, events and so on.
- Negotiate with customers for transaction conditions such as price, area fee, as well as follow-up if a customer delays payment.

- Evaluate PC staff's performance and sales skill.
- Make a sales forecast of responsible channels/customers.
- Provide Weekly Sales Report, Post-Event Report, etc., and report to superior.

**Qualifications required:**

- Bachelor's degree in any related field.
- Minimum 2 years of experience in Modern Trade and event channels.
- Excellent sales skills with strong communication skills.
- Good sales analysis and MS office (Excel - Pivot and Vlookup)
- Has own car with valid driving license.

**Benefits:**

- Sales incentive (average 10,000/ month)
- Transportation Allowance
- Car Maintenance and Insurance Allowance
- Health & PA Insurance
- Annual Health Check
- Provident Fund
- Bonus
- Other leaves as per Thai law

Interested candidate please submit your most recent resume in English by simply clicking **“APPLY”** Contact person:  
**Nichaphat (May)**

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Company Description