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PR/117064 | Sales

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1537190

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
April 30th, 2025 16:21

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Our client specializes in Machinery Equipment Trading business

Position: Sales
Salary: 30,000 – 40,000THB
Location: Bangkok (Bang Na area)

Key Responsibilities of the position:

- Responsible for equipment sales projects for factories.
- Manage client visit on responsible area.
- Conducting marketing activities, product presentation and create new products for client proposals.
- Provide smooths communication throughout sales and negotiation process among suppliers and users.
- Develop and implement sales plan and sales strategy to meet the sales target.

- Provide on technical support and advise any customer inquiry.
- Troubleshoot and resolve any issues or question that arise during the process and after sales service.

Qualifications required:

- Bachelor's degree in engineering or any related field
- Minimum 1 year of Sales experience in Factory or machine equipment (Automotive industry)
- Excellent sales skills, project management and communication skills.
- Good command of English both writing and speaking

Benefits:

- Sales Commission (monthly base)
- Car Maintenance & Insurance Allowance
- Telephone Allowance
- Health Insurance & additional dental and medicine
- Salary Increasing (yearly)
- Bonus
- Annual leaves and other leaves as per Thai law

Interested candidate please submit your most recent resume in English by simply clicking **"APPLY' Contact person: Nichaphat (May)**

Company Description