



PR/115821 | : Business Development Manager (Automated Inspection System)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1536896

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 16:18

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Business Development Manager (Automated Inspection System)

Salary: 80,000 – 130,000THB +/- (Negotiable)

Location: Bangkok

Our client is Big brand manufacturing Automated Inspection System and Inspection machine.

Key Responsibilities of the position:

- Strategic planning sales with Dealer and Distributor. (In Domestic and Asian regional)
- Developing a growth strategy focused on both financial gain and customer satisfaction.

- Promoting the company's products/services by addressing or predicting clients' objectives.
- Preparing sales contracts ensuring adherence to law-established rules and guidelines.
- Keeping records of sales, revenue, invoices, etc.
- Providing trustworthy feedback and after-sales support.
- Building long-term relationships with new and existing customers.
- Developing entry-level staff into valuable salespeople¹².

Qualifications

- Bachelor's or master's degree in engineering or any related functions
- More than 5 years of experience in Sales B2B handle Dealer and Distributor.
- Business level communication skills in English.
- Driving license and own car
- Able to travel frequently (Oversea & domestic)

Company Description