



Position: Vendor Relationship Manager

Responsibilities:

- Developing and maintaining strong relationships with company logistics vendors, ensuring smooth operations and high-quality logistics service delivery.
- Negotiate terms and conditions with selected transportation vendors to secure favorable pricing and service agreements.
- Build and maintain strong relationships with transportation vendors to ensure ongoing collaboration and service excellence.
- · Conduct regular performance reviews and provide feedback to vendors to drive continuous improvement.
- Collaborate with internal teams (e.g., procurement, warehouse, sales) to understand transportation needs and ensure timely and accurate delivery of goods.

Coordinate with vendors to manage shipping schedules, track shipments, and resolve any logistical issues.

Qualifications

- Strong communication and interpersonal skills
- At least 3 years and above experience in vendor development and management role
- Proven experience in managing vendor relationships and contracts, logistics vendors experience will be preferred.
- Knowledge of logistics and supply chain management.
- Analytical and problem-solving abilities.
- Strong negotiation and influencing skills.
- · Ability to work effectively in a fast-paced and dynamic environment.
- Proficiency in English is a must.

Company Description