



PR/158953 | Business Development Executive (Logistics)

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1536812

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 16:05

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a logistic company located in Kuala Lumpur is looking for a talent in executing sales, marketing, and client relationship activities while overseeing strategic communications and marketing strategies.

Job Responsibilities

- Build and sustain strong client relationships, ensuring satisfaction and retention, while recommending upgrades or additional services.
- Represent the company at promotional and networking events.
- Travel to other state as necessary to meet prospective clients and explore new business opportunities.
- Execute sales, marketing, and client relations tasks, managing strategic communications and marketing plans for projects, along with other tasks assigned by management

Job Requirements

- Hold a degree in Sales, Marketing, Business, or Logistics.
- Open to traveling to other states for work.
- Capable of working independently with minimal supervision, while also being a team player.
- Experience in B2B Marketing or a background in logistics is beneficial.
- Excellent communication skills, fluent in English, with proficiency in Mandarin or Hokkien being a plus.
- To be considered for this role, the relevant rights to work in Malaysia are required. Candidates who require work pass need not apply.

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Company Description