



# PR/158914 | Technical Sales Engineer - Power & Energy Sector

#### Job Information

### Recruiter

JAC Recruitment Malaysia

#### Job ID

1536782

### Industry

Electric Power, Gas, Water

#### Job Type

Permanent Full-time

#### Location

Malaysia

#### Salary

Negotiable, based on experience

#### Refreshed

April 30th, 2025 16:05

### General Requirements

# **Minimum Experience Level**

Over 3 years

## Career Level

Mid Career

# Minimum English Level

Business Level

## Minimum Japanese Level

Business Level

### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

# Job Description

Our client is a reputable multinational energy solution provider with a strong regional presence and focus on power plant services. As part of their business expansion into new energy segments, they are seeking a dynamic and technically proficient **Business Development Engineer** with solid background in **Thermal Power Plant systems** to join their growing team.

- Location to work: The Garden, Mid Valley Kuala Lumpur
- Industry: Power Plant

# Job Responsibilities: -

- Analyze and respond to technical enquiries and specifications from vendors and customers
- Identify and develop new business opportunities in the OOEM and CN products space

- Work closely with internal technical teams and group companies to evaluate project feasibility
- Prepare technical proposals and provide engineering support to the Business Development Unit
- Assess business and engineering risks and propose mitigation strategies
- Coordinate with global offices and partners to support regional business expansion
- · Attend meetings, support site activities and travel domestically and internationally as required

### Requirements:

- Degree in Engineering (Mechanical/ Electrical or related field)
- Minimum 5 years of working experience in an engineering or technical role, preferably in Power Plant Systems, or OEM/ OOEM services
- Strong understanding of Thermal Power generation systems and equipment
- · Ability to read technical drawings and conduct spare part checks
- · Self-motivated, proactive and capable of working independently
- Strong communication and teamwork skills
- Willing to travel for business meetings or site support (locally and overseas)

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Company Description