



## PR/158878 | Sales & Business Development Executive (Automotive)

### Job Information

**Recruiter**[JAC Recruitment Malaysia](#)**Job ID**

1536762

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 30th, 2025 16:04

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is well-established manufacturing company that primarily supplies products to the automotive industry. They are currently looking to hire a Sales & Business Development Executive to support their growing business, particularly in automotive accessories and consumable products.

**Working location:** Sungai Buloh, Selangor

**Industry:** Automotive Manufacturing

### Job Responsibilities: -

- Develop new business opportunities, especially for accessories and consumable products
- Manage and maintain relationship with existing customers.
- Ensure high customer satisfaction and meet monthly sales targets

- Conduct market research and competitor analysis to support business growth
- Plan and execute sales and marketing strategies to increase market presence
- Coordinate with internal teams to ensure timely delivery of goods to customers.

Requirements: -

- Possess a Diploma or Degree in Business Studies, Marketing or any related field
- 2-3 years of relevant experience in SALES, business development or customer management
- Strong communication, interpersonal and problem-solving skills
- Able to work independently and is proactive, energetic and team player
- Knowledge or exposure to the automotive industry is an added advantage
- Proficient in Bahasa Malaysia and English and Mandarin is a plus
- Computer literate, especially in Microsoft Office

**#LI-JACMY**

**#countrymalaysia**

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Company Description