



## PR/158850 | Relationship Manager- Auto Loan

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1536745

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 30th, 2025 16:04

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### JOB RESPONSIBILITIES

- Promote company range of financial products to potential clients.
- Develop and execute marketing strategies to stay competitive in the market
- Build and sustain relationships with both new and existing clients.
- Engage in sales and marketing efforts to generate leads.
- Conduct credit processing and assessments, including financial analysis.
- Ensure accurate and timely documentation for all transactions.
- Consistently achieve growth and meet business targets.

#### JOB REQUIREMENTS

- Bachelor degree or Diploma fresh graduate are welcome
- Preferably candidate with 2 years of relevant experience in financial lending or Auto financing is highly preferred
- Experience in commercial lending to SME will be added advantage

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Company Description