



PR/158653 | Assistant Sales Manager (Truss Deck)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1536631

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 16:03

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A trading firm with nearly 350 years of history and operations in 25 countries is expanding its market share in Malaysia by engaging both new and existing customers. They are seeking an **Assistant Sales Manager** to oversee the revenue of their TRUSS DECK solution system in the construction industry and be based in Kuala Lumpur.

JOB RESPONSIBILITIES

- Oversee the design, selection, and specification of Truss Deck products for construction projects.
- Gain a thorough understanding of the Truss Deck product system, solutions, and specifications, ensuring compliance with local building codes and standards.
- Provide technical support and structural calculations for design drawings and detailing of Truss Deck solutions.
- Analyse the market to promote and upsell products such as metal roofing, lightweight trusses, and structural decking based on project requirements.
- Collaborate with architects, consultants, quantity surveyors, engineers, and developers to secure specifications for major projects.
- Develop industry knowledge to meet client demands effectively.

JOB REQUIREMENTS

- Bachelor's degree in Civil Engineering, Architecture, Structural Engineering, or related field.

- Minimum 2 years of experience in construction or a technical sales role related to truss, structural design, or construction materials.
- Proficiency in Mandarin will be advantageous

Thank you!

#LI-JACMY

#countrymalaysia

Company Description