



PR/158524 | Sales Assistant Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1536572

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 16:02

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is an established multi-national global trading company who trade a variety of commodities, including automotive, plastic, chemical, machinery, and metal products. They are currently seeking a Sales Assistant Manager to drive their business decisions and market development for their high-performance materials department.

Job Responsibilities

- Maintain and strengthen relationships with both existing and potential suppliers and customers to ensure seamless operations
- Actively promote raw materials in the automotive industry for domestic and international markets
- Research market opportunities and develop sales strategies to acquire new business
- Oversee and manage business costs and profits for automotive projects as the primary person in charge
- Collaborate with overseas branches to drive business development and partnership for global customers

- Establish an annual sales plan for budget achievement

Job Requirements

- Degree in Business Administration/ Sales & Marketing or its equivalent
- At least 3 years' working experience in sales or trading, preferably in plastic or automotive industries
- Strong analytical and business acumen to drive business decisions and market development
- Experience in leading cross-functional projects, particularly within the automotive industrial or raw material trading sectors
- Good negotiation skills and contract management expertise, in delivering cost savings and value-added solutions for customers and stakeholders
- Result oriented, dynamic personality, good follow through and possess good organizational skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).

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Company Description