



## PR/158522 | Business Development Executive (Chemicals - Industrial Cleaning)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1536570

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 30th, 2025 16:02

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

A FMCG company in the chemicals and industrial cleaning solutions industry is looking for a Business Development Executive for their industrial and institutional clients.

### Key Responsibilities:

- Promoting and selling Institutional & Industrial Cleaning and Sanitizing product to those industries that emphasize cleaning and sanitizing activities such as Commercial Buildings, Factory, Cleaning Service Company, Hotel and Industrial Laundry.
- Develop new market and new customer.
- Managing and maintaining existing customers.
- Installing dispensers and actively promoting importance of hygiene and sanitation.

- Supporting the Sales Department in term of service, training and dispensing system for dilution and application.
- Liaise with factory on delivery and order arrangements.
- Responsible for on-time payment collection.
- Responsible for stock control.

**Job Requirements:**

- Degree or diploma in any science stream (Chemistry, Biology, Physics).
- More than 1 year working experience in sales management of professional or industrial business, preferably chemicals.
- However, fresh graduates will be considered too, and on-the-job training will be provided.
- Good presentation and communication skills (English & Chinese).
- Computer literate, especially in Words, Excel and Power Points.
- Must possess own transport and must be willing to travel.

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**Company Description**