



PR/155830 | Senior Sales Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1536473

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 14th, 2025 17:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is an established food packaging solution provider at Pasir Gudang.

JOB RESPONSIBILITIES

Location: Pasir Gudang, Johor

Industry: Food packaging manufacturing (5 days/week)

- To establish Sales Planning and Sales Budget
- To establish Sales Expense Planning and Budget
- To conduct management in credit sales and collection for payment
- To conduct market research and investigation
- To collect and manage market-share information

- To visit clients in overseas such as Singapore, Thailand, Vietnam, Australia and other countries.

JOB REQUIREMENTS

- Diploma/ Degree holder, any related study in Sales and Marketing
- Excellent customer service and sales skills.
- Strong verbal and written communicator.
- Excellent phone and presentation skills.
- Proficiency in Microsoft Office
- Good negotiation and problem-solving skills.

Interested on this position, feel free to apply online.

Company Description