



PR/094802 | Sales Manager (Chinese Speaking)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1536469

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 15:56

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client - a leading commercial bank is looking for a Sales Manager (Chinese speaking) position.

Location: Binh Duong

Job Responsibilities

- Develop and implement effective sales strategies to attract and retain corporate clients.
- Identify and pursue new business opportunities within the B2B sector.
- Conduct market research to understand client needs and industry trends.
- Build and maintain strong relationships with clients, providing exceptional customer service.
- Present and demonstrate banking products and services to potential clients.
- Negotiate contracts and close sales deals.
- Collaborate with internal teams to ensure seamless delivery of services.
- Prepare and deliver sales reports and forecasts to management.
- Attend industry events and network opportunities to expand business contacts.

Job Requirements

- Bachelor's degree in Business, Marketing, Finance, or a related field.
- Minimum of 3 years' proven experience in B2B sales, preferably within the banking or financial services industry.

- Fluency in Chinese (Mandarin) at HSK5 level or above, and English (basic communication).
- Strong negotiation and communication skills.
- Ability to work independently and as part of a team.
- Excellent organizational and time management skills.
- Proficiency in Microsoft Office Suite and CRM software.
- Willingness to travel as needed.

#LI-JACVN

Company Description