



JAC Recruitment

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Vietnam



PR/094775 | Key Account Executive

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1536455

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 15:56

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Business of pharmaceuticals (prescription drugs), including anticancer drugs

JOB RESPONSIBILITIES

- Develop and implement business and marketing plans for assigned healthcare/pharma products to meet annual targets.
- Monitor and report sales & marketing activities to ensure goal achievement.
- Conduct market research, analyze competitors, and propose strategic adjustments.
- Analyze business data and prepare reports as needed.
- Collaborate with partners to forecast and manage products.
- Build strong business relationships and stay updated on industry trends.

- Provide product training and consultation for internal teams and clients.
- Support additional business initiatives as required.
- Ready to go on a business trip as assigned by superior

JOB REQUIREMENTS

- Bachelor's in Pharmacy, Business, Marketing, or related field.
- Having wide connection with hospitals / polyclinics
- Experience in tendering for pharmaceutical contracts for hospitals is a must
- At least 3 years' experience in sales/marketing within the pharmaceutical industry.
- Strong communication, analytical, and relationship management skills.

BENEFITS

- Attractive salary
- Performance bonus KPI.
- Allowance
- Full salary insurance + health insurance
- Other benefits of following government regulations

Company Description