



## PR/094756 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1536443

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

April 30th, 2025 15:56

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

A foreign company specialize in providing rental services for industrial and construction equipment for more than 10 years in Vietnam.

**Position: Sales Executive Assistant**

**Working location: Bien Hoa, Dong Nai**

**Job Responsibilities**

- Visit customers every day. Mostly at construction sites  
Make plans to search, visit customers to increase new and potential customers
- Make customer list, inquiries, information, project information and report to manager
- Search, survey and approach new and potential customers, reported to manager
- Keep and maintain good relationships with customers

- Do all related jobs including but not limited to making quotations, making contracts, etc.
- To achieve the set target
- Other tasks as being assigned

#### **Job Requirements**

- Has 3- 5 years of sales experience, preferred experience in construction field
- Has experience in renting/selling construction equipment will be given priority
- English: Business level
- Having B2 driving license
- Have a desire to work long term with the company
- Other Requirements: Open minded characteristic.

#### **Benefits**

- The company provides cars to visit customers
- All benefits in accordance with Labor Law and company's regulation
- Provided with social insurance, health insurance, unemployed insurance24/7 accident insurance package
- Quarterly bonus after reviewing sales target
- Salary increases once a year, 13th month salary and profit-sharing bonus
- Company trips every year

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#### **Company Description**